

## Sales & Marketing-CM

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भारत संचार निगम लिमिटेड  
BHARAT SANCHAR NIGAM LIMITED

No. 27-9/2010-SM-CM (IV)

Date: 27.09.2010

To,

30

The Chief General Manager,  
All Telecom Circles/ Districts,  
BSNL

**SUB: - Clarification regarding restriction on participation of prospective bidder in EOI under S&D Policy-2009 for up-to two nos. of franchisee territories.**

A clarification regarding restriction on participation of prospective bidder in EOI under S&D Policy-2009 for up-to two nos. of franchisee territories has been sought from various telecom circles.

In this regard it is clarified that the prospective bidders may be allowed to apply in EOI for more than two nos. of vacant territories but clause H (a) of S&D Policy-2009 should be adhered and declaration as mentioned in Annexure-J of the EOI may be modified as:

"I further declare that in all, undersigned will not enter into the agreement for more than two territories in the circle". The declaration if found wrong, I may be disqualified from all the franchisee-ship areas.



(Upendra Bakolia)  
DGM (Sales & Mktg.-CM)